

★
ANNUAL **2017** REPORT
FISCAL YEAR



WOUNDED WARRIORS MIKE DELANCEY (LEFT) AND MARK LALLI



WOUNDED WARRIOR
MARK LALLI DANCES
WITH HIS WIFE, MARGO,
AT THEIR WEDDING



When the helicopter U.S. Army veteran **Mark Lalli** was riding in crashed in Italy during a training exercise in 2007, he thought he'd never walk again. He sustained a traumatic brain injury (TBI), more than two dozen broken bones, and still lives with short-term memory loss and paralysis. But one thing never broke: his determined spirit.

"I believe I owe it to those six warriors who died in the crash to keep trying," says Mark. "I was given a chance to live, and I live in their honor."

While recovering at a hospital in Tampa, Florida, Mark was introduced to Wounded Warrior Project® (WWP). He didn't know it at the time, but an equine therapy event he attended with WWP at Quantum Leap Farms turned out to be a key moment in his life.

"Quantum Leap gave me a new direction in life," says Mark. "After my crash, I was looking for a new way to serve my community, and it was a dream come true to be able to serve others and make people happy."

Mark met his wife Margo at that same horse farm. Less than a decade after his injury, he taught himself to stand and was able to walk down the aisle and dance at his wedding. Now, the couple is expecting twins. Talk about a happy ending!

"I'm loving life and am excited for the future. That wouldn't have been possible without your support."



**"EVENTS WITH
WOUNDED WARRIOR
PROJECT HELPED
GIVE ME MORE
PURPOSE AND
THE DRIVE TO GET
MY LIFE BACK."**



ANNUAL REPORT 2017

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Thanks to loyal supporters like you,

WWP is transforming the way America's veterans are empowered, employed, and engaged in our communities.

This year, your support enabled us to increase investments in mental health care, helping wounded warriors living with the invisible wounds of war. You enabled us to support the severely wounded, connect warriors with their peers and communities, and foster their independence and financial resiliency. You made it possible for us to increase partnerships and strengthen relationships with community-based organizations — because empowering this generation of warriors requires collaboration locally, regionally, and nationally.

Because of your generosity, warriors are connected, stronger, healing, thriving, honored, and empowered. They have the opportunity to live life to the fullest, fulfill their dreams, and share the strength and courage of recovery with their fellow warriors.

We have much to be thankful for, and there is no doubt 2018 will be as energetic, inspired, and innovative as the 14 years behind us. We have a great amount of work yet to do, as the need is great and growing. But with your loyalty and support, we can and will make a positive difference in the lives of our nation's warriors and their families.

Michael S. Linnington
CEO, Wounded Warrior Project
Lieutenant General, U.S. Army, Retired





“MY LIFE NOW IS FAR BETTER

THAN IT WAS BEFORE I WAS SHOT IN THE HEAD IN AFGHANISTAN. I’M MARRIED TO SARAH, WHO’S AMAZING, AND WE HAVE TWO INCREDIBLE KIDS. WITHOUT YOU, IT WOULDN’T HAVE BEEN POSSIBLE TO ACHIEVE MY ABSOLUTELY PERFECT LIFE.”

• WOUNDED WARRIOR BOBBY WOODS

★ ABOUT WWP

MISSION

To honor and empower wounded warriors.

VISION

To foster the most successful, well-adjusted generation of wounded service members in our nation’s history.

ESTABLISHED

WWP was established in 2003 in Roanoke, Virginia, and relocated its headquarters to Jacksonville, Florida, in 2006.

HISTORY

WWP began when several veterans and friends, moved by stories of the first wounded service members returning home from Afghanistan and Iraq, took action to help others in need. Now, more than half a million warriors and their families have found support through free WWP programs and advocacy efforts.

★ WHAT WE DO

CONNECT » SERVE » EMPOWER

★ **We connect** warriors, their families, and caregivers to peers, programs, and communities to ensure they have a network of support.

★ **We serve** these groups through free mental and physical health and wellness programs, career and benefits counseling, and ongoing support for the most severely injured.

★ **We empower** warriors to live life on their own terms, mentor fellow veterans and service members, and embody the WWP logo by carrying one another on a path toward recovery.

★ SPOTLIGHT PROGRAMS

PHYSICAL HEALTH AND WELLNESS programs for veterans are designed to reduce stress, combat depression, and promote an overall healthy and active lifestyle by encouraging participation in fun, educational activities. When wounded warriors commit to making a positive change in their physical recovery, WWP is ready to help. Goal setting, coaching, skill building, physical training, and other opportunities provide the resources warriors need to make long-term changes toward a healthy life.

93% OF WARRIORS WHO WERE COACHED THROUGH THE PHYSICAL HEALTH & WELLNESS PROGRAM IMPROVED THEIR MOBILITY.

WWP TALK, our veteran's mental health support line, provides emotional support weekly by phone. During these calls, warriors and family support members are offered a listening ear and a safe, non-judgmental outlet. Our trained teammates help warriors build resilience, develop coping skills, and achieve their goals.

87% OF PARTICIPANTS MET THE GOAL THEY'D SET FOR THEMSELVES WHILE WORKING WITH A WWP TALK STAFF MEMBER.

Navigating the Department of Veterans Affairs (VA) and Department of Defense (DoD) benefits systems can be a complex process. WWP **BENEFITS SERVICE** program teammates work closely with each agency to walk warriors through every step of the claims process, ensuring they have the information and resources to achieve financial stability for themselves and their families.

91% OF ISSUES CLOSED BY THE VA IN FISCAL YEAR 2017 THAT WERE FILED BY THE WWP BENEFITS SERVICE TEAM WERE APPROVED.

The **POLICY AND GOVERNMENT AFFAIRS** team works with the federal government to improve warriors' quality of life. The impact we make standing up for warriors and their families in Washington, D.C., helps more than half a million veterans and caregivers around the world.

★ WWP-LED LEGISLATION RESULTED IN THOUSANDS OF CAREGIVERS RECEIVING COMPENSATION FROM THE VA TO PROVIDE FULL-TIME SUPPORT FOR LOVED ONES WHO SACRIFICED THEIR HEALTH AND INDEPENDENCE FOR OUR NATION.

"We were in an improvised explosive device (IED) attack after coming out of a council meeting," says **Sean Sanders** of one of his Iraq experiences. "Later, we went on a mission to find out who created the IED and found out it was a guy we had given money to start a business. We have pictures shaking hands with this dude."

Experiences like this are the reason Sean, a 22-year U.S. Army veteran, lives with post-traumatic stress disorder (PTSD). "How are you supposed to think when your mind is put through that unreal situation?" says Sean. "PTSD is just your mind's natural defense mechanism." When Sean came home from his second deployment to Iraq, he was a different person. His marriage fell apart and he spent time living in his parents' living room. He wouldn't even leave the house unless he was carrying a gun. But when he went on a WWP Soldier Ride, he learned he could still lead an active, healthy life.

"You can do anything you put your mind to," says Sean. "It's part of my life now. I bike to work. And it helped my mental focus tremendously. I'm prepared for things when I go to work. And when I'm riding home, I'm more focused to be with my family." Now, Sean's priority is his family — his wife and teenage daughter. "Because of your support, I was able to keep my family together. You saved my life."



"YOU HELPED LEAD ME OUT OF DEPRESSION AND FIND HAPPINESS."

★ WOUNDED WARRIOR SEAN SANDERS





“I CAME HOME AS SERGEANT CRUTCH. YOU HELPED ME FIND LISA.”

★ WOUNDED WARRIOR LISA CRUTCH

★ OUR IMPACT

(FISCAL YEAR 2017)



WWP CARRIED OUT MORE THAN

11

WARRIOR CONNECTION EVENTS
AROUND THE COUNTRY
EVERY DAY



NEARLY

\$100M

IN EARNINGS WAS SECURED FOR
WARRIORS BY HELPING THEM FIND
GAINFUL EMPLOYMENT – THE AVERAGE
SALARY FOR FULL-TIME WORKERS
WHO EARNED A JOB THROUGH WWP
WAS MORE THAN \$45,000/YEAR.



38,000

SESSIONS OF MENTAL HEALTH SUPPORT
WERE PROVIDED THROUGH
WARRIOR CARE NETWORK



114,000

WELLNESS CHECKS WERE PLACED TO
ENSURE WE'RE MEETING THE NEEDS OF
WARRIORS AND THEIR FAMILY MEMBERS

Lisa Crutch's job as a New York City bus driver seemed like the perfect background for her second career as a U.S. Army truck driver. But when she went to Iraq, she didn't spend much of her time behind the wheel. "While we were in Kuwait, before moving into Iraq, we found out they didn't need any more truck drivers," says Lisa. "They needed more gun trucks. Normally, the sergeant would sit inside the cab, but I was more comfortable on the back of the gun truck being the 50-cal gunner."



Lisa's stories are intense – from firefights and ambushes to the harsh realities of war. When she came home, PTSD made her transition to civilian life difficult. She was so used to life as Sergeant Crutch that she'd forgotten how to be Lisa. "Arriving at the airport, I'm home, but I'm not home," says Lisa. "I was more comfortable in Iraq. The day I got home, and for a few days after, I would sit in my dining room with my personal weapons, praying someone would break in my house so I could shoot them because I wanted to feel comfortable. Who prays for people to break into their house with their kids and their family sleeping?"

One day, Lisa's husband went to a fateful job interview – next door to WWP headquarters. He started talking with a staff member outside, and the rest is history. WWP helped Lisa get an education, connect with other veterans, and learn tools to cope with PTSD. "If you never do anything else for me from this day forth, the things you've done so far will sustain me for a lifetime," says Lisa. "When I go to events with Wounded Warrior Project, there's no Sergeant Crutch. They call me Lisa."

★ ★ ★ ★

OUR CURRENT BOARD OF DIRECTORS

★ ★ ★ ★



ANTHONY ODIERNO
CHAIR

While serving in Iraq, U.S. Army Captain Anthony Odierno was severely injured by a rocket-propelled grenade that amputated his left arm. A 2001 graduate of the U.S. Military Academy at West Point, Anthony served six years in the U.S. Army, some of which he spent as an aide-de-camp to the Chairman of the Joint Chiefs of Staff. Mr. Odierno earned an MBA from New York University's Leonard N. Stern School of Business and today is Executive Director of Consumer Bank Real Estate at J.P. Morgan Chase. His military awards include the Bronze Star and Purple Heart.



ROGER CAMPBELL
VICE CHAIR

As former Deputy Director of The Life Raft Group, Roger Campbell provided oversight for administration, legal, development, programs, and communications. Prior to joining The Life Raft Group, Mr. Campbell served as Chief Administrative Officer for BGC Partners, Inc., a subsidiary of Cantor Fitzgerald. Mr. Campbell joined BGC in 2005 when he managed the merger, integration, and rebranding of Maxcor Financial Group and its subsidiary divisions, which more than doubled the size of BGC's New York business.



JUSTIN CONSTANTINE

Two years after leaving active duty in the U.S. Marine Corps, Lieutenant Colonel Justin Constantine volunteered for deployment to Iraq as a Marine Reservist. He was awarded the Purple Heart, the Navy and Marine Corps Commendation Medal, and the Combat Action Ribbon after surviving a bullet wound to the head. Between 2011 and 2013, while working with the Federal Bureau of Investigation on a counter-terrorism team, he started The Constantine Group and began touring the country and delivering inspirational speeches to corporate, military, and educational audiences on the key topics that have affected his life.



RICHARD M. JONES

Prior to serving in his current role as Executive Vice President, General Tax Counsel, and Chief Veteran Officer for CBS Corporation, Richard M. Jones served honorably as a member of the 75th Ranger Regiment and the 10th Mountain Division. Today he is a tireless and passionate champion for our nation's veterans. Mr. Jones was appointed by Congress and serves on the Advisory Committee on Veterans' Employment, Training, and Employer Outreach (ACVETEO) at the U.S. Labor Department and the VA. He is Audit & Risk Committee Chairman for WWP, and a board member for the Institute for Veterans and Military Families (IVMF).



KEN FISHER

In his work on behalf of service members, Ken Fisher continues a legacy started by his late uncle, Zachary Fisher, who created the Fisher House Foundation as part of Fisher Family Charities. In 2007, Mr. Fisher was selected as one of "America's Best Leaders" by *U.S. News & World Report* and Harvard University's Center for Public Leadership and was appointed to the President's Commission on Care for America's Returning Wounded Warriors. Other distinctions include the George C. Marshall Medal, the Lincoln Award, the VA Secretary's Award, and the DoD Medal for Distinguished Public Service, among many others.



RICHARD T. TRYON

Lieutenant General Richard T. Tryon served our country in numerous leadership roles between 1975 and 2014. Assignments included serving as commanding officer, Marine Barracks in Washington, D.C.; executive officer to the supreme allied commander for the U.S. European Command; commanding general of Marine Corps Recruit Depot at Parris Island; and commanding general of Marine Corps Recruiting Command in Quantico. He assumed duties as commander, U.S. Marine Corps Forces Command and U.S. Marine Corps Forces Europe in June 2013. Mr. Tryon is currently the senior fellow in international leadership in the Hicks Honors College at the University of North Florida.



JUAN GARCIA

Juan Garcia earned his undergraduate degree from UCLA and a Juris Doctorate from Harvard Law School. In addition to completing deployments to the Persian Gulf and Western Pacific, he served overseas as part of Operation Allied Force before serving as a special assistant to the Secretary of Education. Mr. Garcia was elected to the Texas House of Representatives in 2006, serving on the Defense and Veteran's Affairs Committee. He became Assistant Secretary of the Navy in October 2009. Since 2015, Mr. Garcia has been the Director for Global Associate Development at Amazon and currently serves as a member of the Council on Foreign Relations.



JONATHAN WOODSON

Dr. Jonathan Woodson is professor of surgery, management, health law, and policy at Boston University Medical Center. Prior to this, he served as the Assistant Secretary of Defense for Health Affairs and co-chaired the Armed Services Biomedical Research Evaluation and Management Committee. Dr. Woodson holds the rank of brigadier general in the U.S. Army Reserve and served as assistant surgeon general for Reserve Affairs, Force Structure, and Mobilization in the Office of the Surgeon General and as deputy commander of the Army Reserve Medical Command. He is the recipient of the 2009 Gold Humanism in Medicine Award from the Association of American Medical Colleges.



CARI DeSANTIS

Cari DeSantis serves as president and CEO of Melwood, a \$90+ million nonprofit organization that creates jobs and opportunities for people with differing abilities. From 2001 – 2008, she served the State of Delaware as cabinet secretary for the Department of Services for Children, Youth, and Families. Ms. DeSantis is also the creator of an innovative new business model for 21st-century government health and human services systems. She is the recipient of *SmartCEO Magazine's* 2016 Brava Award, the author of three books, and was named as one of the Top 100 Women for 2017 by Maryland's *The Daily Record*.



KATHY WIDMER

Kathy Widmer is co-chairman for Johnson & Johnson Consumer Inc. and president of the company's U.S. OTC division. She graduated from the United States Military Academy with a Bachelor of Science in mechanical engineering and served in the U.S. Army as a captain and field artillery battery commander. She holds a Master of Business Administration from Oklahoma City University. Widmer is a board director for Texas Roadhouse and for the Consumer Healthcare Products Association (CHPA).



ALONZO SMITH

During his 33-year military career, Command Sgt. Maj. (Ret.) Alonzo Smith rose to a rank that just one percent of enlisted service members reach. CSM Smith has deployed around the world, and his military awards and decorations include the Purple Heart, Distinguished Service Medal, Defense Superior Service Medal, seven Bronze Stars, and many others. He is also a registered Alumnus with WWP. His long, decorated military career brings unprecedented experience to the board, which enables the organization to better serve warriors and their families.



**“THANKS TO YOU,
SOLDIERS LIKE ME HAVE AN OPPORTUNITY
TO DO THINGS WE WOULD HAVE NEVER BEEN
ABLE TO DO BEFORE, DISABLED OR NOT.”**

• WOUNDED WARRIOR JOSH SOMMERS

★ WOUNDED WARRIOR PROJECT
LEADERSHIP



MICHAEL LINNINGTON
CHIEF EXECUTIVE OFFICER

LTG (ret) Michael Linnington graduated from the U.S. Military Academy at West Point, New York, in 1980. His military career included duties in key command and staff positions worldwide. He served on the Army Staff, the Joint Staff, and the Office of the Secretary of Defense’s Staff. Linnington was the first permanent Director of the Defense POW/MIA Accounting Agency. He served as the Military Deputy to the Under Secretary of Defense from 2013 to 2015 and as Commanding General, Military District of Washington and Commander, Joint Force Headquarters-National Capital Region from 2011 to 2013.



JENNIFER SILVA
CHIEF PROGRAM OFFICER

Jennifer Silva graduated from the United States Military Academy at West Point and served in the Army. Since joining WWP in 2008, she has led the way in creating several new programs and business teams. Before taking on her current position, Jennifer led the strategy and innovation team, overseeing the creation of cutting-edge programs and development of business analytics and outcome measurements. Prior to this, she led the economic empowerment team, focusing on education and employment programs for wounded warriors and their families.



CHRIS TONER
CHIEF OF STAFF

In his position, Chris Toner works directly with the chief executive officer (CEO) to ensure effective and efficient relationships with internal and external stakeholders and to fulfill our commitments to warriors, partners, donors, and the board of directors. Chris also prepares for and facilitates meetings critical to the successful path of WWP. Before joining WWP, Chris led the Army’s Warrior Care Program as the Commander of Warrior Transition Command and the Assistant Surgeon General for Warrior Care. Chris graduated from Emporia State University in 1987.



ERIC MILLER
CHIEF FINANCIAL OFFICER

After earning a bachelor’s degree in accounting from Florida State University, Eric Miller spent six years in the audit practice of Arthur Andersen. He later moved on to Columbia Laboratories as a corporate controller then spent 15 years in a senior financial leadership role at PSS World Medical, serving as a strategic business partner to sales, marketing, and operations leadership. Eric joined WWP in May 2015 and is responsible for all WWP financial strategy and assists in the development and execution of the organization’s strategic plan.



GARY CORLESS
CHIEF DEVELOPMENT OFFICER

As chief development officer of WWP, Gary Corless is responsible for leading the fundraising, communications, and marketing teams. This includes the development and execution of strategic and diversified plans to grow and manage significant fundraising efforts, as well as the promotion and protection of the mission, vision, and purpose. Before joining WWP, he was president and chief executive officer of PSS World Medical and concurrently serving on the company’s board of directors. From 2002 to 2010, his extensive career with PSS World Medical included serving as chief operating officer and executive vice president. Gary holds a bachelor’s degree in finance from Florida State University.



AMBER ALLRED
GENERAL COUNSEL AND
CORPORATE SECRETARY

As general counsel and corporate secretary of WWP, Amber Allred leads the legal team while supporting the efforts of the executive team and the WWP board of directors. Amber earned her bachelor’s degree from the University of Utah and her law degree from Creighton University School of Law. In addition to her work at WWP, Amber serves on the board of the Nonprofit Leadership Alliance and served as advocacy chair for the 2016 Association of Corporate Counsel Nonprofit Organizations Committee.

FINANCIAL HIGHLIGHTS

Balance Sheet as of September 30, 2017

ASSETS

Cash and cash equivalents	\$ 25,784,595
Pledges and grants receivable, net	5,417,745
Prepaid expenses	10,264,698
Property and equipment, net	6,599,071
Investments	296,477,895
Other assets	2,918,938

Total Assets **\$ 347,462,942**

LIABILITIES

Accounts payable and accrued expenses	\$ 30,421,352
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NET ASSETS

Without donor restrictions	\$ 307,985,583
With donor restrictions	9,056,007
	\$ 317,041,590

Total Liabilities and Net Assets **\$ 347,462,942**

Revenue and Expenses for the Year Ended September 30, 2017

REVENUE

Contributions	\$ 211,476,891
Royalties	2,921,940
Investment income	7,154,408
Net gain from sale of investments	2,775,749
Other revenue	2,435,450

Total Revenue **\$ 226,764,438**

EXPENSES

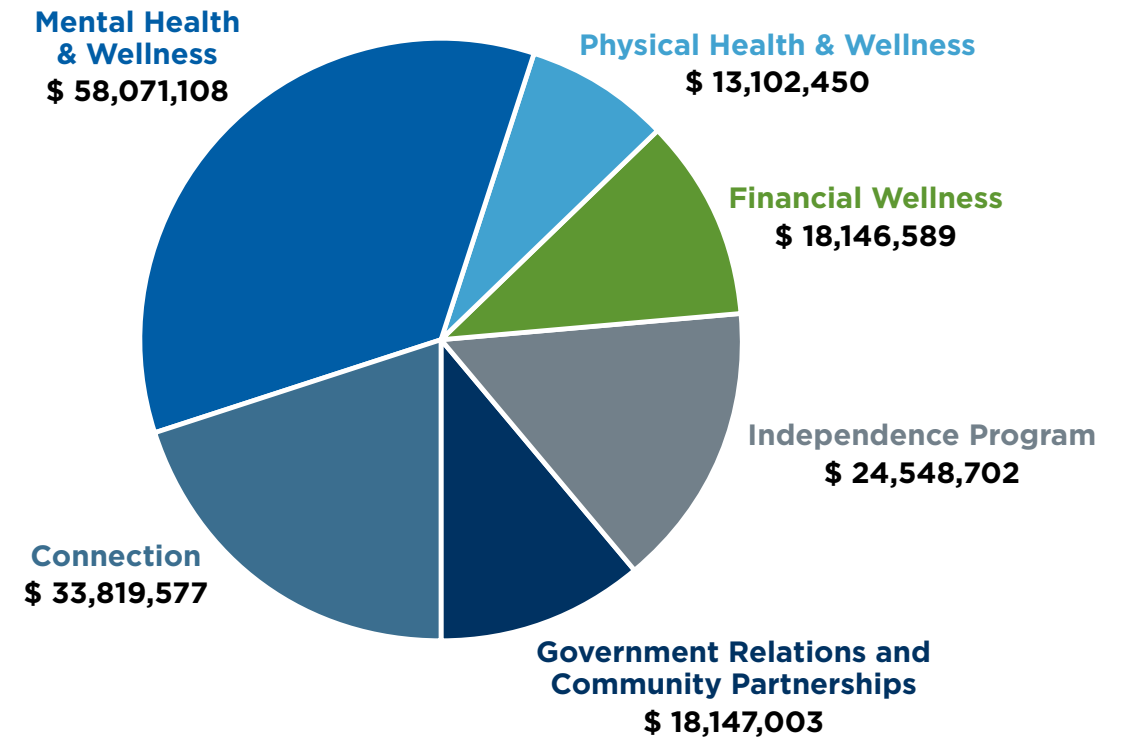
Program services	\$ 165,835,429
Management and general	12,981,666
Fundraising	53,010,250

Total Expenses **\$ 231,827,345**

Source: Wounded Warrior Project, Inc. IRS Form 990 for the tax year ending September 30, 2017

★ IN FY 2017, WWP INVESTED \$165 MILLION ★

IN LIFE-CHANGING PROGRAMS AND SERVICES
FOR WARRIORS, FAMILY MEMBERS, AND CAREGIVERS



INDIVIDUAL PROGRAM EXPENSES

Warrior Care Network	\$ 35,011,046
Connection Programs	33,819,577
Independence Program	24,548,702
Combat Stress Recovery	23,060,062
Government Relations and Community Partnerships	18,147,003
Benefits Service	9,679,675
Warriors to Work®	8,466,914
Soldier Ride	6,937,067
Physical Health & Wellness	6,165,383

Total Expenses **\$165,835,429**

Source: Wounded Warrior Project, Inc. IRS Form 990 for the tax year ending September 30, 2017

"I DON'T THINK YOU'LL EVER KNOW HOW YOU MARK SOMEONE'S LIFE, BECAUSE A LOT OF PEOPLE DON'T KNOW HOW TO PUT IT INTO WORDS. THEY'RE COMFORTABLE BEING THEMSELVES AGAIN. THEY FEEL CONNECTED AGAIN. THEY FEEL LIKE THEY FOUND A PURPOSE. FOR ME, THE FEELING OF BETRAYAL DISAPPEARED. I WAS ABLE TO TRUST PEOPLE AGAIN, AND I WAS ABLE TO GO OUT IN PUBLIC, HAVE FUN, LAUGH, AND FEEL GOOD ABOUT MYSELF.

I COULD NEVER REPAY YOU FOR WHAT YOU'VE DONE."

★ WOUNDED WARRIOR YOMARI CRUZ

★ VISION PARTNERS ★

\$1 MILLION+

We are grateful for our vision partners, who promote our mission and raise funds to support warriors, their families, and caregivers through cause-marketing campaigns and consumer engagement events.



AmazonSmile Foundation

The AmazonSmile Foundation has proudly supported WWP through a contribution of more than \$3 million with the sale of products through smile.amazon.com.



National Football League

The NFL supports WWP through the Salute to Service initiative each year. This year-long campaign not only provides critical fuel for WWP programs that focus on mental and physical wellness, it also provides opportunities for warriors to connect with their peers, communities, and NFL legends.



Under Armour

Under Armour's support of WWP began with its contribution to the WWP Packs program. Thousands of backpacks have been delivered to the hospital bedsides of injured service members around the globe. Under Armour's impact reaches beyond the Packs program through WWP career placement opportunities, physical health and wellness initiatives, and Alumni engagement opportunities at various sporting events.



USAA

Since 2009, USAA and WWP have worked together to honor and empower the brave men and women who have served our country. USAA has provided financial and programmatic support to further the WWP mission, as well as connection opportunities for warriors and their families. USAA's commitment to serve the veteran community has remained steadfast since our partnership began and we continue to develop new ways to connect, serve, and empower warriors and their families, ensuring they have the tools to improve resiliency and live life on their own terms.

★ GRANTS ★

Grant support from community, corporate, and family foundations, and through donor advised funds, is especially important for a nonprofit that doesn't accept government funding. We are honored that these individuals and organizations have done a thorough review of WWP and included us in their selection process to fuel programs that honor and empower wounded warriors.

SENTRIES

\$100,000 — \$249,999

- Harley-Davidson Foundation
- Mark and Joanne Webb Philanthropic Fund at the Renaissance Charitable Foundation
- Spadoricia Cavo Charitable Fund of the Ayco Charitable Foundation
- Thrivent Financial
- William Trout Charitable Trust

CHAMPIONS

\$50,000 — \$99,999

- Anonymous
- Bergen Foundation
- Capital One Services
- Derfner Foundation
- George T. Lewis Jr. 2001 Foundation
- Hope Foundation
- Paul & Sherry Broadhead Foundation
- OBE Foundation
- UTC Aerospace Systems
- Wilhelm Family Foundation
- Wood Family Foundation

GUARDIANS

\$25,000 — \$49,999

- Arthur J. and Lee R. Glatfelter Foundation
- Blanchart Family Endowment Fund at the Community Foundation for Northeast Florida
- Brady Foundation
- Cotswold Foundation
- Crete Family Foundation
- Freeman Family Fund
- Gilbert Fund of the Tulsa Community Foundation
- Hettinger Foundation
- J.C. Kennedy Foundation
- Kate W. Cassidy Foundation
- Lee S. Kreindler Foundation
- MAR Charitable Fund at Schwab Charitable
- Michael & Rebecca Cemo Foundation
- Nabors to Neighbors Foundation
- Pogosyan Care Foundation
- RHS Foundation
- Robert & Marion Schamann Brozowski Foundation
- Sol Goldman Charitable Trust
- SWS Charitable Foundation
- Third Avenue Management Private Foundation

★ STRATEGIC PARTNERS ★

Strategic partners help fuel the WWP mission by creating awareness and providing funds to support our free, life-changing programs and services.

- Acosta
- AmazonSmile Foundation
- BIC Graphic
- CARS
- Charity Miles LLC
- CME Group
- Dallas Cowboys
- DEC Artists
- General Mills
- Georgia-Pacific Consumer Products
- Georgia-Pacific Professional
- Harley-Davidson Motor Company
- Home Box Office Incorporated
- J. & A. Marketing
- Joe Gibbs Racing
- Ladies Professional Golf Association (LPGA)

- Leavitt Group Enterprises Incorporated
- Lockmasters® Incorporated
- Lowe's®
- National Football League
- New York Giants
- National Football League Players Association
- Road ID
- SIAA
- Stanley Black & Decker
- The Hershey Company
- The Praxis Companies LLC (American Bath Group)
- Under Armour
- USAA
- Victorinox Swiss Army®
- Zale Corporation

★ GIFT-IN-KIND ★

Gift-in-kind donations come from donors who generously waive or reduce the costs of their products and services, enabling WWP to conserve resources and better serve injured warriors.

VISIONARIES
\$1,000,000+



CATALYSTS
\$250,000 — \$499,999
SAS Institute

SENTRIES
\$100,000 — \$249,999
BIS Global
Robertson Marketing Group
RFR Creative

CHAMPIONS
\$50,000 — \$99,999
Paul Tuft
RB Davies
St. Michael's Iron Horse Charities

GUARDIANS
\$25,000 — \$49,999
Bryan Moynihan
Hiawatha Beach Resort
Miami Marlins Stadium
Mineral Technologies, Inc.

★ COMMUNITY FUNDRAISING ★

Community fundraising is a testament to the love and respect the American public has for its veterans. Unsolicited and independent of WWP, these supporters spend their own time and energy to raise funds and awareness for our mission and the daily challenges faced by our veterans.

\$25,000 +

- A Night at the Races
- Allcat Claims Service Annual Conference
- AMBEST Annual Meeting Charity Golf Tournament
- An Evening with Mac McAnally
- Baker Triangle Charity Golf Tournament
- Birchwood Veterans Group Annual Golf Tournament
- Bridges AFCO Golf Tournament
- BWL Golf 4 Charity
- Fort Wayne Air Show
- Fred Williamson Charity Golf Tournament
- Integrity Medicolegal Enterprises
- Kansas Crossing Casino's Slots for Support
- Kimberly-Clark SALUTE Chester Challenge

- McNamara Charity Golf Outing
- Mia Shorteno Fraser Memorial Fund
- Oakland Spine & Physical Therapy
- Old Glory Flags Golf Outing
- Patriots Night - Staten Island
- Pond & Company
- Sunrise Organic Dairy
- Team Minnesota Annual Gala
- Team Newport
- The Greenbrier Champions Tennis Classic
- University of Virginia Foundation 4 the Wounded
- Wounded Warriors of Collier County

"I NEVER WAKEBOARDED BEFORE I LOST MY LEG. NOW I DO. I NEVER SNOWBOARDED, EITHER. BUT I HAVE NOW. I'VE PARTICIPATED IN TWO SOLIDER RIDES AND CLIMBED MOUNT KILIMANJARO.

YOU HELPED ME REALIZE LOSING A LIMB SHOULDN'T STAND IN THE WAY OF ACHIEVING AWESOMENESS."

★ WOUNDED WARRIOR BRYAN WAGNER



★ HONOR & EMPOWER SOCIETY ★



Planned gifts for WWP are a way of leaving a meaningful legacy in support of our nation's wounded warriors. When you give a gift as part of your estate planning, you become a member of the Honor & Empower Society.

VISIONARIES

\$1,000,000+

Patricia T. Ring Trust

INNOVATORS

\$500,000 — \$999,999

Cheryl M. Yates Trust

Harriet Hild

James Patrick Melody Trust

Estate of Juanita M. Hulett

Marguerite Griffiths

Thomas R. LaBrie Trust

CATALYSTS

\$250,000 — \$499,999

Carmela Karl Trust

Estate of Ernest Earman Jr.

Grace Trust

Estate of Helen Seaman

Estate of Jeanette W. Ward

Estate of John Frances Hagen

Estate of Kevin Kelso

Estate of Lucille De Lucia

Estate of Margaret M. Herndon

Richard and Maris Fanning Trust

Estate of Robert W. Smiley

Ruth Anne O'Daniel Trust

SENTRIES

\$100,000 — \$249,999

Alan Ureche

Alex J. Johnson Trust

Ben Crow

Estate of Chong Kim-Brooks

Estate of Deane G. Marsh

Dru E. Gahagan

Estate of Elizabeth M. Chakeres

Frances A. Trembley Trust

Frank Winter Trust

Estate of Frederic F. Spigle

Gaylord W. Bennett M.D.

Genevieve Dobrowolski

Estate of Geraldine S. Clark

Ghyslaine L. Budinsky Trust

Hess Family Trust

Estate of Jack Walter Harrell

Estate of James E. Blatt

Estate of James Patrick Carrieres

M. Miriam Pratt Trust, in memory of Andy Pea

Estate of Nancy J. Darby

Estate of Natalie Pelo

Estate of Rita Lord Smith

Estate of Rita Smith

Estate of Robert Rosenberger

Estate of Ronald C. Rosen

Rose Marie Craig Trust

SP Nevada Trust

Estate of Wilbert Bleill

CHAMPIONS

\$50,000 — \$99,999

Alden E. Stilson, Jr. Trust

Alfonsa Faye Valerio Trust

Alfonse S. Kaufman Jr. & Jane E. Kaufman Trust

Estate of Alice A. Tassell

Basil Roberts Trust

Bettye Roeder

Estate of Bradley Herold Rieger

Estate of Carolyn Heitner

David William Burton

Estate of Elizabeth M. Horvath Radtke

Estate of Emily G. Sutphin

Estate of Eugene N. Adams

George E. Hoover Sr. Trust

Geraldine Meyer

Estate of Gloria Mehl

Harriet B. Hatch Trust

Estate of Ingeborg Johnston

Estate of James Ray Poole

John R. Gigante Trust

John W. Fauth

Joseph M. Carlile

Karen J. Collins Trust

Katherine Ottinger

Estate of Lawrence Schwalie

Marc Maurer

Margaret M. Eiden Trust

Marilyn C. Grace Trust

Estate of Mary Jung

Estate of Mary Niederhauser

Norman D. Enfield

Estate of Olin D. Button

Estate of Pamela Read

Regina M. Rundquist Trust

Estate of Robert A. McCrocklin

Estate of Robert M. Read II

Robin Ortiz-Colon

Estate of Rosanne M. DeMicco

Rother Trust

Sandra Jo Scott Trust

Sharon Grace Williams

Estate of Sharon Hack Harvey

Thelma L. Antal Trust
 Estate of Timothy L. Shay
 Estate of Voltaire W. Senecaut
 Willard D. Rowland Trust
 William Bellack, Jr. Trust
 William J. Valko Trust

GUARDIANS

\$25,000 – \$49,999

Andrew V. Elia Trust
 Barbara E. Ryan Trust
 Estate of Barbara L. Randazzo, in memory
 of Salvatore D. Randazzo
 Estate of Charles R. Thompson
 Dinah Miller
 Estate of Earl E. Snell
 Estate of Elizabeth S. Siska
 Estate of Evelyn Decoursey
 Frances Lombardino
 Estate of Gary T. McKay
 Estate of Henrietta J. Wimberley
 Estate of James A. Beil
 Estate of James M. Purcell
 Jennifer J. Jones
 Joanne Miller Drobnie Trust
 John A. & Joan M. Dietze Charitable Trust
 Estate of John R. Colbert
 Estate of John W. Eaton
 Joyce Vivian Hutchinson Trust
 Keith Mac & Joan W. Stewart Trust
 Kimberly Brabson Trust
 Linda L. Yuen
 Estate of Louise M. Corner
 Estate of Marian E. Reinheimer
 Estate of Marsella C. Elliott
 Martin Family Trust
 Estate of Michael F. Keller
 Estate of Michael J. Delligatti
 Estate of Orman O. McKinley
 Estate of Patricia L. Melville
 Paul L. Dalton Trust
 Rita L. Bell Trust
 Estate of Robert A. O'Donnell
 Sherry and Daniel W. Heagy IV
 Shirley O'Toole
 Estate of Susan F. O'Shea
 Tanner Family Trust
 Estate of Victor Recca
 William T. McClelland Jr. Trust

LEADERS

\$10,000 – \$24,999

Estate of Anne-Marie Genevieve Thames
 Estate of Banu Hormuz Gracey
 Bruce Coulter
 Estate of Catherine G. Crellin
 Estate of Chadd I. Stevens
 Estate of Charles H. Seitz Jr.
 Clifford J. Reeder Trust
 C. Parker Simpson & Suzanne I. Simpson Trust
 Estate of Daniel Louis Boldrini
 David C. Diedrich Trust
 David F. Karpaty Trust
 David L. Northrup Trust
 Estate of Donald J. Ansfield, in memory
 of Georgia M. Ansfield
 Doris M. Johnson Trust
 Dorothy Welker Zurek Trust
 Eileen Zeindlhofer Trust
 Elizabeth A. Henze Trust
 Elsie E. Haberfelner Trust
 Estate of Francis E. Belleau
 Frank J. Wachter and Ruth M. Wachter Trust
 Estate of George Nemphos
 Georgia Ann Wade Trust
 Harold L. Houser
 Estate of Horst Knussmann
 Estate of James Privilege
 Estate of Joanna Lee Rogers
 Estate of John F. Leach
 John J. Wayne Trust
 Estate of Judith Marie Renegar
 Estate of Judy Smith
 Estate of Kathleen M. St. Pierre
 Estate of Linda A. Fleming
 Estate of Lois A. Malaspina
 Estate of Margaret E. Powers
 Marilyn F. Hortos Trust
 Marion Douglas Brown Totten Trust
 Estate of Nancy M. Spargo
 Estate of Paul E. O'Leary
 Estate of Phyllis L. Line, in honor of Erik Rudziak
 Estate of Phyllis R. Gustafson
 Robert A. Atterton
 Estate of Robert Gary Kusel
 Robert J. Baptiste Trust
 Robert J. Bellemare Trust
 Estate of Roger Norman Schechter
 Estate of Rosanne T. Klass
 Estate of Rose M. Antonucci
 Sharon Gallagher Trust
 Estate of Shirley M. Manning
 Estate of William J. Ryan Jr.

ALLIES

\$9,999 and below

Estate of Alice C. Wright
 Allan Spielvogel
 Anderson Family Trust
 Estate of Anne S. Kisse
 Barkley Trust
 Estate of Bonnie Uhl
 Estate of Carol A. Hunt
 Carolee M. Michael Trust
 Estate of Catherine M. Husar
 Estate of Charles Baxter McKeithan Jr.
 Estate of Craig Wilhelm
 Estate of David Richard Odette
 Estate of David Rodney Faddis
 David Stoner
 Estate of Dean Munkres
 Estate of Dennis W. Humphreys
 Estate of Derith D. Sutherland
 Dona C. Middaugh Trust
 Donald H. Vick and Patricia F. Vick Trust
 Estate of Donald S. Kaskey
 Elizabeth Sarfaty Trust
 Estate of Elizabeth Wilke
 Ellamae Wieland Trust
 Estate of Evelyn L. Saunders
 Estate of Faye B. McKissick
 Francine Lea Lundgren Trust
 Franzen Trust
 Estate of Freida Beverly Foster
 Gary B. Price
 George H. Behrens
 Gloria Marino
 Estate of Harold Rowe
 Estate of Harvey Dinkin
 Estate of Iris D. Fasano
 Isabel R. Coleman Trust
 Jamie Lynn Binder Trust
 Jeffrey Bastian Trust
 Jeremy and Charlotte Harris Trust
 Estate of Jerome H. Denner
 Estate of Jessica Ann Schuler
 Estate of John A. Davis
 Estate of John T. Wright Jr.
 Joy Washington Trust
 Judy J. Allen Trust
 Estate of Lawrence G. Stanecker
 Estate of Leona M. Leighton
 Lewis A. Cook Trust
 Estate of Linda Gabriel

Linda Paramore Noeldechen Trust
 Linnea J. Brugman
 Louis N. Adams and Jean R. Adams Trust
 Estate of Louis Peter Klein
 Estate of Mark Anthony Sullivan
 Martha K. Vogel Trust
 Mary Gay Holland Trust
 Estate of Mary J. Porreca
 Estate of Mary Jane Mills
 Estate of Michael Slaven
 Patricia O'Neil Fender
 Estate of Peter S. Ogden
 Estate of Raymond J. Erasmus
 Estate of Renee C. Ricciardelli
 Richard E. Schoen Trust
 Estate of Richard L. Voorhies
 Sandra Turner
 Estate of Sarah S. Mosher
 Sheila M. Robertson Trust
 Estate of Shirley A. Anderson
 Stephen C. Papanicolas Trust
 Sullivan Family Trust
 Estate of Susan Ann Eshelman
 Estate of Thomas Patrick Hayes
 Estate of Virginia L. Potralla
 Vivian F. Petz Trust
 Estate of V. Marie Bechtold
 Weatherly Family Trust
 Estate of William Ballantine
 Estate of William B. Goodwin
 William F. Sudbrack
 Estate of Yvonne A. Bloomingdale
 Yvonne Franklin Clement Trust
 Yvonne Llarena Trust

★ **EMPLOYEE GIVING** ★

Through FY 2017 employee giving campaigns, hardworking individuals helped provide more than \$9 million to fund free programs for wounded warriors and their families.

FY17 IMPACT



YOU CAN HELP PROVIDE FREE PROGRAMS AND SERVICES FOR OUR NATION'S BRAVEST

WORKPLACE GIVING

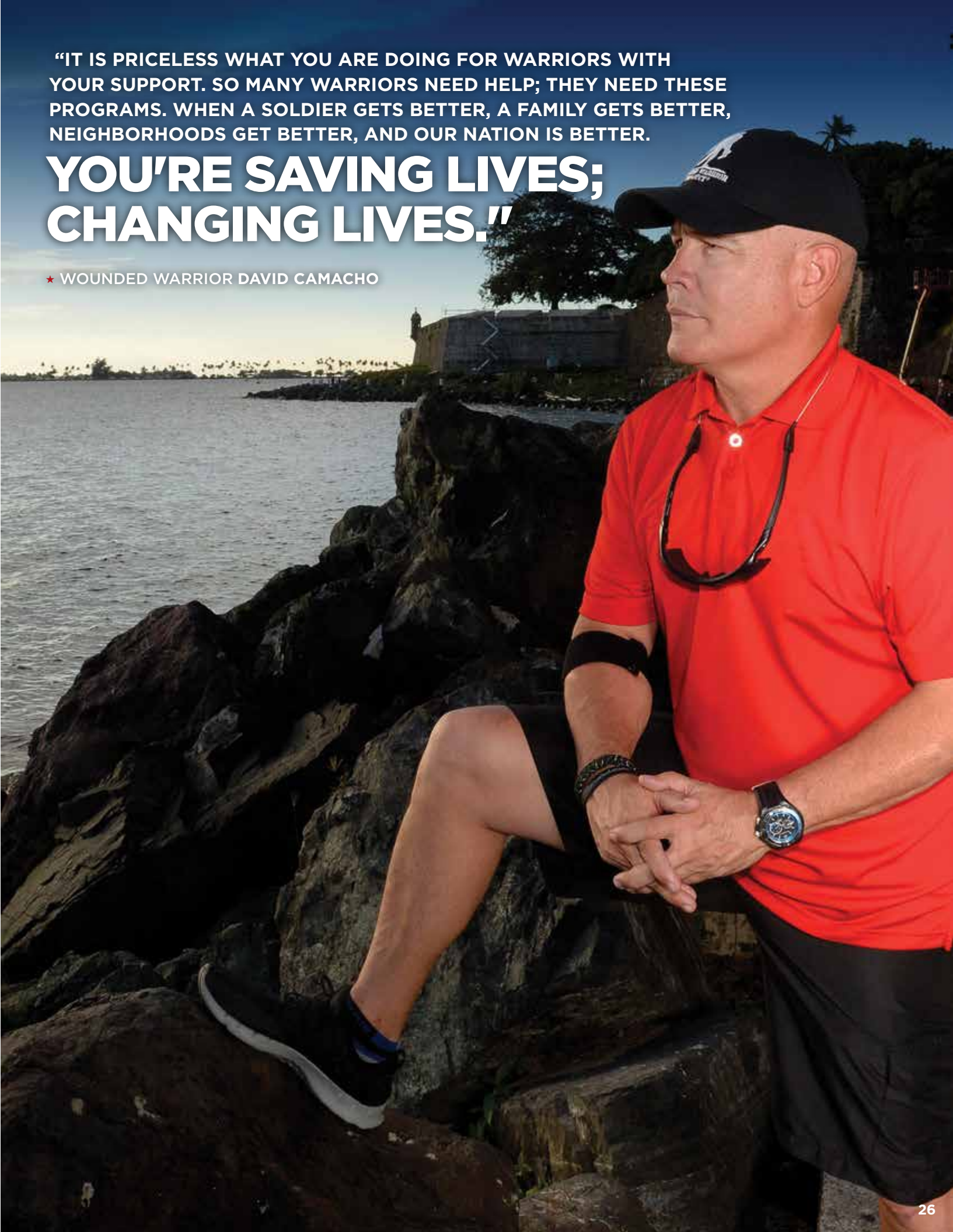
Wounded Warrior Project can be designated as the beneficiary of your payroll deduction contributions at your place of employment. Payroll deductions are a seamless and efficient way to rally employees and leaders around a common goal.

CORPORATE MATCHING

Many companies offer matching gift programs that will double, even triple a donation's value. Matching gifts further emphasize an employer's dedication to charity and community service.

COMBINED FEDERAL CAMPAIGN

CFC is the world's largest and most successful annual workplace charity campaign in which federal civilian, postal, and military donors can support nonprofit organizations.



"IT IS PRICELESS WHAT YOU ARE DOING FOR WARRIORS WITH YOUR SUPPORT. SO MANY WARRIORS NEED HELP; THEY NEED THESE PROGRAMS. WHEN A SOLDIER GETS BETTER, A FAMILY GETS BETTER, NEIGHBORHOODS GET BETTER, AND OUR NATION IS BETTER.

YOU'RE SAVING LIVES; CHANGING LIVES."

★ WOUNDED WARRIOR DAVID CAMACHO

★ To learn more about all employee giving opportunities, visit supportwwp.org/giveback ★

**“YOU HAVE MADE ME BELIEVE THAT
ALL THE TIME SPENT OVERSEAS,
GETTING HURT, SEEING ALL THE
DEATH AND VIOLENCE, AND BEING
AWAY FROM MY FAMILY WAS WORTH
IT. YOU APPRECIATE THE SACRIFICES
MY FAMILY AND I MADE. WE WERE
FIGHTING FOR PEOPLE WE DIDN'T
KNOW, AND NOW PEOPLE WE DON'T
KNOW ARE SUPPORTING US. I WISH
I COULD SHAKE YOUR HAND.**

**THANK YOU FOR
BELIEVING IN US.”**

.....
★ **WOUNDED WARRIOR LISA CRUTCH**



**WOUNDED WARRIOR
PROJECT®**

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Jacksonville, Florida 32256
woundedwarriorproject.org